



SULLAIR CUSTOMER SPOTLIGHT: HAWK STEEL, INC.

By Erica Geske



Hawk Steel, Inc. is a scrap metal processing and recycling plant located in Kennedale, TX. In 1981, a husband and wife had a vision to identify the unique needs of customers and provide creative, custom solutions. They started Hawk Steel with one truck and one trailer on a small plot in Dallas, TX. Now, Hawk Steel has grown into a 16-acre operation with a large fleet of trucks, trailers and more than 80 employees.

Daily operations at Hawk Steel involve a large fleet of trucks picking up scrap metal and returning to the plant. The metal is then sorted into large and small items. The large items such as cars and vending machines are broken down in a large industrial shredder. The smaller metallic items are commonly in a pile with non-metallic items which all travel through a conveyor to be sorted. Once sorted or shredded, the metal is then processed for foundries who melt and mold back into usable goods.

Nicole Kelso—operations manager of Hawk Steel and daughter of the founding husband and wife duo—says, “Without compressed air, we would not be able to run.” A

Sullair S-energy 7500P compressor with spiral valve and a 500-cfm desiccant dryer are mission critical to this operation.

Compressed air powers air jets used to sort the small metal objects from non-metallic items. The industrial shredder also uses compressed air to agitate and dispense a foaming solution—a process crucial to preventing fires as they break down larger metal items.

For 35 years, Hawk Steel has trusted Sullair compressed air solutions. “We started with Sullair. We’re still using Sullair. We’ve been in business for 35 years and we have no intentions of changing from Sullair because they have been so reliable,” said Kelso. “Downtown is minimal, the service is so excellent and the knowledge behind the company is exceptional.”

[Click here to see Hawk Steel's testimonial video!](#)

Hawk Steel, Inc.
Kennedale, TX
<http://www.hawksteel.com>



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